## **CULTURAL CONTRIBUTIONS (199) BUDGET**

Department: Cultural Contributions

AGENCY NO. 199

FUND: General — 10001

## Strategic Program Area 7: War Memorial Center

**Service Provision: Discretionary** 

| How We Do It: Program Budget Summary |             |             |             |             |                       |  |  |  |  |
|--------------------------------------|-------------|-------------|-------------|-------------|-----------------------|--|--|--|--|
| Category                             | 2020 Actual | 2021 Actual | 2022 Budget | 2023 Budget | 2023/2022<br>Variance |  |  |  |  |
| Expenditures                         | \$486,000   | \$516,000   | \$486,000   | \$486,000   | \$ 0                  |  |  |  |  |
| Revenues                             | \$0         | \$0         | \$0         | \$0         | \$ 0                  |  |  |  |  |
| Tax Levy                             | \$486,000   | \$516,000   | \$486,000   | \$486,000   | \$ 0                  |  |  |  |  |

| What We Do With It: Activity Data*       |             |             |             |             |  |  |  |
|--|-------------|-------------|-------------|-------------|--|--|--|
| Activity                                 | 2020 Actual | 2021 Actual | 2022 Target | 2023 Target |  |  |  |
| Attendance-general/public                | 4,000       | 20,820      | 80,000      | 83,000      |  |  |  |
| Attendance-Veterans/Military             | 2,302       | 3,767       | 10,000      | 10,500      |  |  |  |
| Attendance-private events/rental         | 15,308      | 20,134      | 54,000      | 54,000      |  |  |  |
| Attendance-WMC, education, programming   | 3,990       | 8,714       | 27,000      | 28,000      |  |  |  |
| # of events-Veterans/Military            | 106         | 139         | 200         | 200         |  |  |  |
| # of events-private                      | 185         | 307         | 513         | 513         |  |  |  |
| # of events-WMC, education, programming  | 91          | 156         | 222         | 262         |  |  |  |
| Digital outreach                         |             |             |             |             |  |  |  |
| Programs-newsletters & audio impressions | 121,460     | 2,536,110   | 1,575,000   | 2,000,000   |  |  |  |
| Newsletter                               | 65,000      | 62,864      | 75,000      | 75,000      |  |  |  |
| Facebook & Instagram                     | 326,871     | 419,459     | 332,170     | 437,000     |  |  |  |
| LinkedIn                                 |             | 31,500      | 60,300      | 91,800      |  |  |  |
| Twitter                                  |             |             | 1,800       | 2,300       |  |  |  |
| YouTube                                  | 22,597      | 74,572      | 80,000      | 90,000      |  |  |  |
| Website reach                            | 18,444      | 66,832      | 23,000      | 70,000      |  |  |  |

<sup>\*</sup>War Memorial Center (WMC) activity data has been updated to combine Facebook & Instagram and add LinkedIn, Twitter, and YouTube. Attendance-general public now includes July 3rd North grounds attendance which was previously included under Attendance-WMC.

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| How Well We Do It: Performance Measures   |             |             |             |             |  |  |  |  |
|---|-------------|-------------|-------------|-------------|--|--|--|--|
| Performance Measure                       | 2020 Actual | 2021 Actual | 2022 Budget | 2023 Budget |  |  |  |  |
| % of events from Milwaukee County         | 97%         | 94%         | 85%         | 85%         |  |  |  |  |
| % of events from outside Milwaukee County | 3%          | 4%          | 15%         | 15%         |  |  |  |  |

## Strategic Overview:

In 2017, Milwaukee County transferred ownership of the portions of the Saarinen Building, North Tract and Underbridge, formerly leased to Milwaukee County War Memorial, Inc. (WMC) to WMC and portions of the Saarinen Building formerly leased to the Milwaukee Art Museum, Inc. (MAM) to MAM. The Center is situated at the south end of Lincoln Memorial Drive overlooking Lake Michigan and is directly adjacent to County parkland.

The WMC stands as a memorial to those who gave their lives for our collective freedom. "Honor the Dead Serve the Living" is the motto of the Center. The Center provides a campus of memorials and access to both permanent and temporary exhibits.

The WMC provides a variety of internal and outreach programs that offer unique opportunities for students and the community to learn about patriotism, history, and the accomplishments of veterans. In addition, the Center is the primary community facility partner for the Veteran Suicide Prevention Initiative, a massive partnership with organizations focused on serving our greater veteran families.

The WMC provides office space to organizations such as the USO of Wisconsin, Paralyzed Veterans of America-Wisconsin Chapter, Rotary Club of Milwaukee, Kiwanis Club of Milwaukee, Chipstone Foundation, International Association for Orthodontics, and the War Memorial Center itself. In October 2021, the WMC launched a two-year pilot initiative to provide office space using the hoteling rental model for up to four veteran organizations making the WMC the epicenter of veteran-based productivity and operations impacting thousands of military veterans across Wisconsin.

To maximize utilization of the facility, WMC is available for general use by the public, veterans' groups, art groups and civic groups.

## Strategic Implementation:

Milwaukee County and the War Memorial Center have a funding agreement that provide for operating and capital funding levels. In accordance with the agreement, the 2023 tax levy contribution for operating support is \$486,000.